# QUALIFICATIONS OF APPRAISER TOM W. COOK, MAI

Founder/President - Cook, Moore & Associates; 1989

## **Education and Technical Training**

Louisiana State University, 1980 - B.S. Degree

Real Estate Law, Real Estate Principles and Basic Appraisal Procedures

## Appraisal Institute:

- -Principles of Real Estate Appraisal
- -Procedures of Real Estate Appraisal
- -Capitalization Theory & Techniques, Part I, II & III
- -Case Studies in Real Estate Valuation
- -Report Writing and Analysis
- -Standards of Professional Practice
- -Residential Valuation

## CCIM Institute (an Affiliate of the National Association of Realtors):

- -CI 102: Market Analysis for Commercial Investment Real Estate; 04/06
- -CI 103: User Decision Analysis for Commercial Investment Real Estate; 06/06

## Society of Real Estate Appraisers:

- -Courses 101 An Introduction to Real Estate Appraising, completed in 1981
- -R-1 Course and Exam Study on Residential Appraisals, completed in 1981

Federal Highway Administration: Federal Highway Procedures in Condemnation General Real Estate Instruction (G.R.I.): Courses I & II

## **Designations and Associations**

- -Member of the Appraisal Institute (MAI #8307), 1989
- -Louisiana State Certified General Appraiser #G5
- -Member of the Louisiana Board of Realtors
- -Affiliate Member of the Year, Baton Rouge Board of Realtors, 1999
- -Regional Representative, Appraisal Institute, Region IX
- -Admissions Committee Chair, La. Chapter of the Appraisal Institute, 1995-96
- -Secretary, La. Chapter of the Appraisal Institute, 1996
- -Treasurer, La. Chapter of the Appraisal Institute, 1997
- -Vice President, La. Chapter of the Appraisal Institute, 1998
- -President, La. Chapter of the Appraisal Institute, 1999
- -Board Member, Baton Rouge Growth Coalition, 1999-2001
- -President, Commercial Investment Division of the Baton Rouge Board of Realtors, 2001
- -Good Growth Awards Committee Chair, B.R. Growth Coalition, 2001
- -Seminar Chairman, Trends in Real Estate, 2001-2003
- -Baton Rouge Growth Coalition, Vice President, 2002
- -Baton Rouge Growth Coalition, President, 2003

## **Personal Affiliations**

Chairman Admissions Committee, Louisiana Chapter of the Appraisal Institute, 1991

Real Estate Columnist, Baton Rouge Business Report

Chairman Building Committee, Broadmoor United Methodist Church, 1988-1990

Speaker, Trends in Real Estate 2005 thru 2014

Member of Dunham School Board, Dunham School, 1999-2003

Honorary Chairman, Business Advisory Council - 2003 National Leadership Award

Member of Greater Baton Rouge Canvas Workshop, 2003

Vice Chair of Board & Chair of the Development Committee, Heritage Ranch, 2007-2014

## **Business Experience**

Founder/President of Cook, Moore & Associates; 1989 to present

Independent Real Estate Appraiser, 1980 to present

Independent Residential Fee Appraiser, 1980 to present

LA Dept of Transportation and Development, Staff Appraiser - Condemnation, 1978-1980

## Qualified as Expert Witness in Real Estate Valuation

Parish (Parish), State and Federal Courts in Baton Rouge and Louisiana

## **Primary Work Territory**

State of Louisiana; have completed appraisal assignments in Texas, Mississippi, Tennessee, Georgia, Arkansas, Florida

## **Recently Published Articles**

Baton Rouge Business Report The Advocate, Baton Rouge The Wall Street Journal

## Partial Listing of Seminars Attended on Appraisal Topics

## Conducted/Completed by the American Institute of Real Estate Appraisers

Standards of Professional Practice (Ethics); 1985

Appraisal Guidelines for F.H.L.B.B Regulation "41-B"; 1985, Federal Home Loan Bank Board

Investment Valuation and Evaluation Seminar; 1986

Highest and Best Use Seminar; 1986

1986 Tax Law Changes and Their Effect on Real Estate Valuation; 1986

Appraisal Requirements of the New Federal Home Loan Bank Board Regulation "41-C"; 1986

Real Estate Risk Analysis; 1987 Shopping Center Appraisals; 1987 Subdivision Analysis Seminar; 1987 Capitalization Overview; 1987

Industrial Property Valuation; 1988
Rates, Ratios and Reasonableness; 1989

Local Research & Forecasting (Commercial and Residential); 1990

Trends in Real Estate by the Baton Rouge Board of Realtors, 1991

Standards of Professional Appraisal Practice Part A; 1991

Standards of Professional Appraisal Practice Part B; 1991

Local Research & Forecasting (Commercial and Residential); 1990

Trends in Real Estate by the Baton Rouge Board of Realtors, 1991

Standards of Professional Practice Part A; 1991 Standards of Professional Practice Part B; 1991

Fair Value/What it is & How to Estimate; 1991

Understanding the Fannie Mae Form; 1993

Proposed Real Estate Appraisers' Liability & Loss Prevention Seminar; 1994

The Uniform Commercial/Industrial Appraisal Report; 1994

The Appraiser as Expert Witness; 1995

General Appraisal Principles, Current Topics; 1995

Cert. Law Update, USPAP; 1995 The Future of Appraising; 1996

Standards of Professional Practice, Part A (USPAP); 1996

Standards of Professional Practice, Part B; 1996

How to Value Louisiana Timberland; 1997

Attacking and Defending an Appraisal in Litigation; 01/1999

Special Purpose Properties, the Challenges of Real Estate Appraising in Limited Markets; 04/99

Standards of Professional Practice, Part C; 07/99

Federal Housing Administration's. Homebuyer Protection Plan and the Appraisal Process; 10/99

Trends in Real Estate; 04/00

Appraisal Seminar Block 2-B and 2-D; 12/00

Real Estate Fraud, The Appraiser's Responsibilities & Liabilities; 01/01

Standards of Professional Practice, Part A (USPAP) & Part B; 05/01

CI 101: Financial Analysis for Commercial Investment Real Estate; 06/02

3<sup>rd</sup> Party MultiFamily Accelerated Processing (MAP) Training; 09/02

Rates and Ratios: Making Sense of GIMs, OARs and DCFA; 01/03

Case Studies in Commercial Highest and Best Use; 10/03

Appraising Environmentally Contaminated Properties; 10/04

Argus Power User Training; 12/04 Appraising Convenience Stores; 01/05

User Decision Analysis for Commercial Investments; 06/06

Uniform Standards of Professional Appraisal Practice; 10/07

Business Practices and Ethics; 07/09 USPAP and State Law Update; 10/09

Appraising From Blueprints and Specifications: 12/09

Analyzing Distressed Real Estate; 12/09

USPAP Laws & Rules; 10/11

Advanced Internet Search Strategies; 12/11 Forecasting Operating Expenses; 12/13

Forecasting Revenues; 12/13

Analyzing Operating Expenses; 01/14 Business Practices & Ethics; 11/14

Basic Appraisal Principles; 11/14

USPAP, 12/14

## References for Appraisal Work

### Attorneys

Abide, Samera

Breazealle, Sachse & Wilson, Attys

Chiccarelli, Stephen Cohn Law Firm

Downs & Saffiotti, LLP Fishbein & Downs, Attys

Gunn & York

Hawthorne, Robert H., Jr.

Jones, Walker, etals Kean, Miller, etals

McCollister, Rolfe H. R. Loren Kleinpeter, Atty

Keogh, Cox & Wilson, Attorneys

McGlinchey Stafford, PLLC Phelps, Dunbar, LLP Postlethwaite & Netterville

Powers & Hightower, LLP

Roedel, Parsons, Koch, Blache, Balhoff & McCollister

Victor L. Roy III, Attorney at Law

Stafford, Curtis

Taylor, Porter, Brooks, Phillips, LLP

G. Allen Walsh, Attorney

### Oil Companies

Chevron U.S.A., Incorporated

Exxon Oil Company Mobil Oil Company Texaco Oil Company

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### Corporate Clients

Barber Brothers

Broadmoor United Methodist Church

Clark, Honorable Judge Janice

CJ Brown Development, Inc.

Cole Development

Country Club of Louisiana Founders

CRSR

**Dollar General Corporation** 

Hartley & Vey Developers, Inc.

**Hughes Realty Group** 

JTS Interest, Inc.

Jitney-Jungle Stores, Inc.

Kurz & Hebert Commercial Real Estate, Inc.

Latter & Blum, Inc.

Maestri-Murrell Commercial Real Estate

R.W. Day/Rentmore Management

Saurage-Rotenberg Commercial Real Estate

Sealy Falgoust & company

Stirling Properties

Wal-Mart Stores, Inc.

Walsh Commercial Properties

### Corporations

AT&T Capital Corp.

Albermarle Corporation

Auto Zone, Inc.

Beau Box Commercial Real Estate

Caves Enterprises, Inc.

Chem-Lig Corporation

CLM Equipment Company, Inc. Commercial Net lease Realty Construction Materials, Inc. Coopers & Lybrand, LLC

Creamer Realty Corp.
Crossin-Dannis, Inc.

Custom Coatings, Inc.

Detroit Diesel Corporation

Eustis Mortgage Corporation

FSIC Construction Company

G.E. Capital Corp.

General Health Corporation

**GMAC** 

HFC Funding Corporation

International Hotel Management Corp

Ivory Management Company

Lanehart/Laneco Company

McDonald's Corporation

Pentagon Petroleum Corp.

Piccadilly Restaurant, LLC

Rayford Enterprises

Research Park Corporation

Seale Funeral Services, Inc.

Sobin Realty Corporation

Sooner Pipe & Supply

Corporation

Southeastern Health Care

Surgi-Center Limited Partnership

United Companies

Volunteers of America

Wampold Companies

Witter Development Corporation

#### Mortgage Companies

American Advantage American Fidelity AMI Capitol, Inc. Amvest Mortgage Co. Archon Financial

Associates Financial Services

AMRESCO

Baton Rouge Mortgage Co. Bendel Mortgage Company

Bridger Funding

CFG Mortgage Company Central Park Funding Countrywide Funding Corp. DLJ Mortgage Capital Deposit Guaranty Mortgage Eustis Mortgage Executive Mortgage Co. First Federal Savings First National Mortgage Co. Fleet Mortgage Company

Guilford Capital Hanover Capital Highland Mortgage Co. Home America Mortgage Lehman Brothers

Mellon Financial Services Midland Loan Services National Realty Funding

P.W. Funding

Pelican State Credit Union Person to Person Financial

Plaza Financial Plaza Mortgage Prudential Relocation Realty Management Services

ReMax Relocation

Regions Mortgage Company Sentry Mortgage Company

Standard Mortgage United Companies

### Banks

American Gateway Bank

AmSouth Bank

Anthem Bank & Trust Co. Bancorp South Bank One, Louisiana Bank of Commerce Bank of Gonzales Bank of Greensburg Bank of LaPlace

Bank of St. Francisville Bank of West Baton Rouge

Bank of Zachary

Baton Rouge Bank & Trust Britton & Koontz Bank Business Bank of Baton Rouge Business First Bank

Capital One Bank
Central Progressive Bank
Citizens Bank & Trust Co
Citizens Union Bank.
Compass Bank
Cottonport Bank

Deposit Guaranty National Dow Federal Credit Union Evangeline Bank Trust Co. Fidelity Bank & Trust First Bank First American Bank First Commerce Corporation First Community Bank First Guaranty Bank FNB of Denham Springs FNB of Gainesville FNB of Gonzales FNB of Lafayette

First United Bank Guaranty Bank & Trust Co.

Gulf Coast Bank Hancock Bank Hibernia National Bank Highlands Bank Home Bank

FNB of St. Mary

Iberia Bank Iberville Bank & Trust

Investar Bank JP Morgan Chase Bank

Liberty Bank

Louisiana Bank & Trust Co. Louisiana National Security

M&F Bank Mid-South Bank Neighbors FCU Omni Bank

Ouachita Independent Bank

Pelican State FCU
Peoples Bank
Plaquemine Bank
Progressive Bank
Prudential Huntoon Paige

Red River Bank Regions Bank Richland State Bank Sicily Island State Bank St. James Bank & Trust Co.

St. Landry Bank St. Martin Bank State Bank Synergy Bank Teche Federal Bank Union Planters Bank United Community Bank Washington State Bank Whitney National Bank

#### **Developers**

Alvarez Construction Audubon Contractors LDG Development SALCO Construction Southern Key Investments Tower Capital

### Government Agencies

B.R. City-Parish Government
B.R. Recreation & Park
Fannie Mae
Federal Aviation Association
Federal Deposit Ins. Corp.
Fed. Savings & Loan Ins. Corp
Gen. Services Adm. (U.S.A.)
LWCC
Resolution Trust Corporation

US Agencies Mgmt Services, Inc.

## Other

BR Area Foundation BR Community College BR Marine Institute Central Community School System E. Feliciana Parish Policy Jury

US Marshall Services

Greater BR Hope Academy Habitat for Humanity of Greater BR

Healing Place Church EBR Housing Authority Neuro Medical Center

OLOL

Pennington BioMedical Foundation

YMCA of Baton Rouge

#### Specialized Appraisal Experience

### **Apartments**

Frenchman's Wharf Apts., New Orleans, LA Joel Apartments, Baton Rouge, LA Royal deVille Apartments, New Orleans, LA Pepper Tree Apartments, Lafayette, LA Colonial Terrace Condominiums, Baton Rouge, LA Sugar Mill Apartments, New Orleans, LA Oakbrook Suites Apartments, Baton Rouge, LA Willow View Apartments, Baton Rouge, LA Atrium Tower Apartments, Baton Rouge, LA Stadium Square Apartments, Baton Rouge, LA Cabana Garden Apartments, Baton Rouge, LA Carondelet Court Apartments, Baton Rouge, LA Jefferson Commons at Baton Rouge, LA Broussard Plaza Apartments, Baton Rouge, LA Park Place Apartments, Baton Rouge, LA The Normandie Apartments, Baton Rouge, LA Oakbrook Village Apartments, Baton Rouge, LA Normandy Village Apartments, Baton Rouge, LA

### Automotive/Car Dealership Facilities

Audubon Imports, Baton Rouge, LA A.J. Dohmann, Berwick, LA Acura, Baton Rouge, LA Richards Honda, Baton Rouge, LA Iberville Motors, Plaquemine, LA Ralph Sellers, Gonzales, LA Henderson Chrysler Jeep, Baton Rouge, LA All Star Dodge/All Star Ford, Denham Springs, LA Duplessis Pontiac-Buick GMC, Gonzales, LA Gerry Lane Chevrolet Dealership, Baton Rouge, LA AK Durnin Chrysler-Jeep, Baton Rouge, LA Team Honda of Baton Rouge, LA John Deere Dealership, New Roads, LA Audubon Ford/Audubon Imports, LA Brian Harris BMW, Baton Rouge, LA Brian Harris Chevrolet, Baton Rouge, LA Hanks Pontiac-GMC-Buick, Plaquemine, LA Price LeBlanc Toyota/Lexus, Baton Rouge, LA River City Ford, Baton Rouge, LA Duplessis Cadillac, Baton Rouge, LA Durham Toyota, Hammond, LA Hollingsworth Richards Ford, B.R., LA Bayou Country Harley Davidson Dealership, Houma, LA Dohmann Cheverolet Cadillac, Berwick, LA

## Day Care Facilities

Kids are Special, Baton Rouge, LA Lil' One's Learning Center, Denham Springs, LA Children's Ark Day Care/Preschool, BR, LA

#### Equestrian Facility

Jumonville Horse Farm, Ventress, LA

### Carwash Facilities (both self-service and full-service)

Proposed Self-Service, Baton Rouge, LA
Oasis Carwash, Mandeville, LA
Prop. Self-Service, Staring Lane, B.R., LA
Carriage House Carwash, Baton Rouge, LA
Benny's Carwash (full-service), Baton Rouge, LA
Superior Carwash, Baton Rouge, LA
Self-Service Carwash, Gonzales, LA
Florida Street Carwash, Baton Rouge, LA
Plantation Carwash, Denham Springs, LA
Pit Stop Carwash, St. Amant, LA
Geaux Clean, Baton Rouge, LA

### Industrial Facilities

Bengal Industries, Baton Rouge, LA AKM Fabrication, Prairieville, LA Wilson Clark Steel Facility, Livingston, LA Go-Devil Manufacturing, Baton Rouge, LA Plant Fab Facility, Port Allen, LA Marine Power, Inc. Ponchatoula, LA

#### Church Facilities

First Pentecostal Church of Baton Rouge, LA Church of the Highlands, Baton Rouge, LA Beech Grove Baptist Church, Baton Rouge, LA Revival Temple Church, Denham Springs, LA Judson Baptist Church, Walker, LA Comite Baptist Church & School, B. R., LA Quail Ridge Baptist Church, Baton Rouge, LA First Baptist Church of Zachary, LA Cornerstone Church of Zachary, LA St. Andrew Methodist Church, Baton Rouge, LA Denham Road Baptist Church, Pride, LA Christian Life Fellowship, Baton Rouge, LA Istrouma Baptist Church, Baton Rouge, LA Broadmoor United Methodist, Baton Rouge, LA Redeeming Life, Walker, LA Riverdale Baptist Church, B.R., LA Hopeful Triumph Baptist Church, Darrow, LA The First New Testament Church, B.R., LA Jubilee Christian Church, Baton Rouge, LA Harvest Church & Retreat, Hammond, LA New Song Church, Baton Rouge, LA Istrouma Baptist Church, Baton Rouge, LA Abundant Life Church, Denham Springs, LA Trinity Lutheran Church, Baton Rouge, LA Zachary United Methodist Church, Zachary, LA

#### Fraternity Homes

DEKE, Louisiana State University

## Funeral Home Facilities

Winnfield Funeral Home, Baton Rouge, LA Wilbert Funeral Home, Plaquemine, LA Seale Funeral Home, Denham Springs, LA

#### Golf Course Facilities

Country Club of Louisiana, Baton Rouge, LA Sherwood Forest Country Club, BR, LA City Club at River Ranch, Lafayette, LA

### Health Club/Spa/Gym

Spectrum, Denham Springs, LA Spectrum, Baton Rouge, LA Athletic in Motion, Prairieville, LA Superior Fitness, Prairieville, LA Fusion Health Club, Prairieville, LA Shannon's Health and Fitness Club, LaPlace, LA

### Hotel/Motel Facilities

Comfort Suites, Port Allen, LA Alamo Plaza Motel, Baton Rouge, LA Hotel Bentley, Alexandria, LA Best Western Chateau, Baton Rouge, LA Newcourt Inn, Port Allen, LA Ramada Inn, Port Allen, LA Days Inn of Baton Rouge, LA Myrtles Plantation, St. Francisville, LA Holiday Inn North, Lafayette, LA Holiday Inn, Natchez, MS Suburban Extended Stay of Laplace, LA The Lodge at the Bluffs on Thompson Creek, LA La Qunita Inn, Metairie, LA Best Western, Plaquemine, LA Lafayette Sleep Inn, Lafayette, LA

### Laboratory Facilities

International Analytical Services, Baton Rouge, LA

## Mini-Warehouse Storage Facilities

(small to full-service climate-controlled)

MGM Mini Storage, Gonzales, LA Security Storage of Gonzales, LA ClimaStor, Baton Rouge, LA Parkway Plaza Self-Storage, Lafayette, LA ABC Mini-Storage, Baton Rouge, LA Jam's Mini-Storage, Denham Springs, LA

Store More Mini Warehouse, Baton Rouge, LA

#### Nursing Homes

(retirement community, convalescent centers, assisted living)

Heritage Manor, Napoleonville, LA Ringgold Nurse Care Center, Ringgold, LA Riverbend Care Center, Belle Chase, LA Sterling Place, Baton Rouge, LA Guest House Convalescent Cntr., Baton Rouge, LA

Crescent City Health Care, New Orleans, LA Jo Ellen Smith Convalescent Center, New Orleans, LA Lakewood Quarters, Baton Rouge, LA

Stonebridge Convalescent Center, New Orleans, LA

Amite Nursing, Amite, LA

Woodland Village Nursing Home, Algiers, LA Camellia Gardens Retirement Center, Slidell, LA Evangeline Village Nursing Home, Houma, LA Lexington House, Alexandria, LA The Retirement Center, Baton Rouge, LA

Morris Lahasky Nursing Home, Erath, LA Magnolia Manor, Baton Rouge, LA Booker T. Washington Nursing Home Shreveport Manor, Shreveport, LA Grace Nursing Home, Clinton, LA

Sherwood Manor Rehab Home, Baton Rouge, LA Idlewood Nursing Center, St. Francisville, LA Oakwood Village Asst. Living Complex, Zachary, LA La Plantation Asst. Living, Denham Springs, LA Innisfree Retirement Community, Rogers, AR Acadian House Care Center, Baton Rouge, LA Village at Windermere, Baton Rouge, LA Southern Pines Retirement Community, Walker, LA

Three Rivers Nursing Center, Marked Tree, AR

Live Oak Village, Hammond, LA

Maison Des Ami Nursing Home, Baton Rouge, LA

Audubon Guest House of Thibodaux, LA St. Margaret's Nursing Home, New Orleans, LA

Riverside Nursing Home, Monroe, LA

The Heritage Healthcare Center of Hammond, LA The Golden Age Nursing Home, Denham Springs, LA Harvest Manor Nursing Home, Denham Springs, LA The Ormond Nursing and Care Center, Destrehan, LA

Haven Nursing Home, Columbia, LA Rayville Nursing Home, Rayville, LA Summerwood Nursing Home, Crowley, LA Heritage Health Care, Hammond, LA Northshore Living Center, Slidell, LA

Market Study of the Nursing Home Industry Napoleonville Alexandria Slidell

#### Hospital/Medical Facility

Surgical Specialty Hospital, Baton Rouge, LA
La. Orthopedic & Sports Rehab, Baton Rouge, LA
Mary Bird Perkins Cancer Center, Baton Rouge, LA
Flanders Medical Center, Baton Rouge, LA
North Boulevard Psychiatric Hospital, B.R., LA
Dixon Memorial Hospital, Denham Springs, LA
HealthSouth Rehab Hospital of South, LA
Health South Surgery Center of Baton Rouge
Jefferson Healthcare, Jefferson, LA
Surgical Hospital and Medical Office Building, B.R., LA
Orthopaedic Surgery Hospital, B.R., LA
Rehabilitation/Psychiatric Hospital, B.R., LA
Dermatology & Aesthitic Institute, B.R., LA
Greenbriar Hospital, Covington, LA

### Plantation Homes

Judge Poche' Plantation, Convent, LA Homochitto Plantation, Mississippi The Myrtles, St. Francisville, LA Nottoway Plantation Sleepy Hollow, Baton Rouge, LA Mt. Hope Plantation, Baton Rouge, LA Rosale Plantation, St. Francisville, LA

#### Schools (private)

Baton Rouge Marine Institute, Baton Rouge, LA
East Ascension Academy, Gonzales, LA
Martin L. King Christian Academy, Baton Rouge, LA
Harvest Academy, Hammond, LA
Desire Street Academy, Baton Rouge, LA

## **Theaters**

Joy's Cinema Eight, Baton Rouge, LA Oak Cinema Eight (proposed), Baton Rouge, LA United Artists, Baton Rouge, LA

## Vacant Land

Acreage Parking lot Windmill Nursery, Folsom, LA

### Veterinary Clinic

Centerville Vet Hospital, Denham Springs, LA Goodwood Animal Hospital, Baton Rouge, LA St. George Animal Hospital, Baton Rouge, LA

### Specialized Market Study/Analysis

Medical Office Market Study, Baton Rouge, LA Effects of Flood Zone States, Baton Rouge, LA Franklin Hope Haven Project, Franklin, LA

#### Subdivisions

### Residential

Bocage Lake S/D, Baton Rouge, LA Riverbend Subdivision, Baton Rouge, LA Azalea Lakes S/D, Baton Rouge, LA Santa Maria S/D, Baton Rouge, LA Country Club of Louisiana, Baton Rouge, LA Woodlake at Bluebonnet, Baton Rouge, LA Five Oaks S/D, Baton Rouge, LA Lake Ridge S/D, Baton Rouge, LA Riverbend Lakes S/D, Baton Rouge, LA Highland Ridge S/D, Baton Rouge, LA Clearlake Estates S/D, Baton Rouge, LA Heritage Estates at Highland S/D, Baton Rouge, LA The Links Subdivision, Baton Rouge, LA The Village at Country Club of La, Baton Rouge, LA Highland Knoll Subdivision, Baton Rouge, LA Fifteen Fairwood Subdivision, Baton Rouge, LA The Lake at Manchac S/D, Baton Rouge, LA Le Triomphe' S/D, Lafayette, LA Highland Greens S/D, Baton Rouge, LA Jefferson Park S/D, Baton Rouge, LA Kensington Estates S/D, Baton Rouge, LA Manchac Knoll S/D, Prairieville, LA Chase Court S/D, Prairieville, LA Oaks at Belle River, Napoleonville, LA University Club S/D, Baton Rouge, LA Camellia Trace S/D, Baton Rouge, LA The Lakes at Highland S/D, Baton Rouge, LA

## Subdivisions

## Commercial

Highland Business Park, Baton Rouge, LA Bluebonnet Ridge S/D, Baton Rouge, LA Howell Place, Baton Rouge, LA

## Other Property Types too Numerous to List

Campsites (recreational)

Office Buildings

Office/Warehouse Buildings

Restaurants (small drive-thru to large dine-in)

Retail (small free-standing to large big box, including shopping centers and outlet malls)

