

## QUALIFICATIONS OF APPRAISER

### TOM W. COOK, MAI

*Founder/President - Cook, Moore, Davenport & Associates; 1989*

#### *Education and Technical Training*

Louisiana State University, 1980 - B.S. Degree  
Real Estate Law, Real Estate Principles and Basic Appraisal Procedures

#### *Appraisal Institute:*

- Principles of Real Estate Appraisal
- Procedures of Real Estate Appraisal
- Capitalization Theory & Techniques, Part I, II & III
- Case Studies in Real Estate Valuation
- Report Writing and Analysis
- Standards of Professional Practice
- Residential Valuation

#### *CCIM Institute (an Affiliate of the National Association of Realtors):*

- CI 102: Market Analysis for Commercial Investment Real Estate; 04/06
- CI 103: User Decision Analysis for Commercial Investment Real Estate; 06/06

#### *Society of Real Estate Appraisers:*

- Courses 101 - An Introduction to Real Estate Appraising, completed in 1981
- R-1 Course and Exam Study on Residential Appraisals, completed in 1981

*Federal Highway Administration:* Federal Highway Procedures in Condemnation  
*General Real Estate Instruction (G.R.I.):* Courses I & II

**Designations and Associations**

- Member of the Appraisal Institute (**MAI #8307**), 1989
- Louisiana State Certified General Appraiser #G5
- Member of the Louisiana Board of Realtors
- Affiliate Member of the Year, Baton Rouge Board of Realtors, 1999
- Regional Representative, Appraisal Institute, Region IX
- Admissions Committee Chair, La. Chapter of the Appraisal Institute, 1995-96
- Secretary, La. Chapter of the Appraisal Institute, 1996
- Treasurer, La. Chapter of the Appraisal Institute, 1997
- Vice President, La. Chapter of the Appraisal Institute, 1998
- President, La. Chapter of the Appraisal Institute, 1999
- Board Member, Baton Rouge Growth Coalition, 1999-2001
- President, Commercial Investment Division of the Baton Rouge Board of Realtors, 2001
- Good Growth Awards Committee Chair, B.R. Growth Coalition, 2001
- Seminar Chairman, Trends in Real Estate, 2001-2003
- Baton Rouge Growth Coalition, Vice President, 2002
- Baton Rouge Growth Coalition, President, 2003

**Personal Affiliations**

- Chairman Admissions Committee, Louisiana Chapter of the Appraisal Institute, 1991
- Real Estate Columnist, Baton Rouge Business Report
- Chairman Building Committee, Broadmoor United Methodist Church, 1988-1990
- Speaker, Trends in Real Estate, 2005-2014
- Member of Dunham School Board, Dunham School, 1999-2003
- Honorary Chairman, Business Advisory Council - 2003 National Leadership Award
- Member of Greater Baton Rouge Canvas Workshop, 2003
- Vice Chair of Board & Chair of the Development Committee, Heritage Ranch, 2007
- Associate Pastor, Broadmoor United Methodist Church, 2018

**Business Experience**

- Founder/President of Cook, Moore, Davenport & Associates; 1989 to present
- Independent Real Estate Appraiser, 1980 to present
- Independent Residential Fee Appraiser, 1980 to present
- LA Dept of Transportation and Development, Staff Appraiser - Condemnation, 1978-1980

**Qualified as Expert Witness in Real Estate Valuation**

Parish (Parish), State and Federal Courts in Baton Rouge and Louisiana

**Primary Work Territory**

State of Louisiana; have completed appraisal assignments in Mississippi and Florida

**Recently Published Articles**

Baton Rouge Business Report  
The Advocate, Baton Rouge  
The Wall Street Journal

**Partial Listing of Seminars Attended on Appraisal Topics**

**Conducted/Completed by the American Institute of Real Estate Appraisers**

Standards of Professional Practice (Ethics); 1985  
Appraisal Guidelines for F.H.L.B.B Regulation "41-B"; 1985, Federal Home Loan Bank Board  
Investment Valuation and Evaluation Seminar; 1986  
Highest and Best Use Seminar; 1986  
1986 Tax Law Changes and Their Effect on Real Estate Valuation; 1986  
Appraisal Requirements of the New Federal Home Loan Bank Board Regulation "41-C"; 1986  
Real Estate Risk Analysis; 1987  
Shopping Center Appraisals; 1987  
Subdivision Analysis Seminar; 1987  
Capitalization Overview; 1987  
Industrial Property Valuation; 1988  
Rates, Ratios and Reasonableness; 1989  
Local Research & Forecasting (Commercial and Residential); 1990  
Trends in Real Estate by the Baton Rouge Board of Realtors, 1991  
Standards of Professional Appraisal Practice Part A; 1991  
Standards of Professional Appraisal Practice Part B; 1991  
Local Research & Forecasting (Commercial and Residential); 1990  
Trends in Real Estate by the Baton Rouge Board of Realtors, 1991  
Standards of Professional Practice Part A; 1991  
Standards of Professional Practice Part B; 1991  
Fair Value/What it is & How to Estimate; 1991  
Understanding the Fannie Mae Form; 1993  
Proposed Real Estate Appraisers' Liability & Loss Prevention Seminar; 1994  
The Uniform Commercial/Industrial Appraisal Report; 1994  
The Appraiser as Expert Witness; 1995  
General Appraisal Principles, Current Topics; 1995  
Cert. Law Update, USPAP; 1995  
The Future of Appraising; 1996

Standards of Professional Practice, Part A (USPAP); 1996  
Standards of Professional Practice, Part B; 1996  
How to Value Louisiana Timberland; 1997  
Attacking and Defending an Appraisal in Litigation; 01/1999  
Special Purpose Properties, the Challenges of Real Estate Appraising in Limited Markets; 04/99  
Standards of Professional Practice, Part C; 07/99  
Federal Housing Administration's. Homebuyer Protection Plan and the Appraisal Process; 10/99  
Trends in Real Estate; 04/00  
Appraisal Seminar Block 2-B and 2-D; 12/00  
Real Estate Fraud, The Appraiser's Responsibilities & Liabilities; 01/01  
Standards of Professional Practice, Part A (USPAP) & Part B; 05/01  
CI 101: Financial Analysis for Commercial Investment Real Estate; 06/02  
3<sup>rd</sup> Party MultiFamily Accelerated Processing (MAP) Training; 09/02  
Rates and Ratios: Making Sense of GIMs, OARs and DCFA; 01/03  
Case Studies in Commercial Highest and Best Use; 10/03  
Appraising Environmentally Contaminated Properties; 10/04  
Argus Power User Training; 12/04  
Appraising Convenience Stores; 01/05  
User Decision Analysis for Commercial Investments; 06/06  
Uniform Standards of Professional Appraisal Practice; 10/07  
Business Practices and Ethics; 07/09  
USPAP and State Law Update; 10/09  
Appraising From Blueprints and Specifications; 12/09  
Analyzing Distressed Real Estate; 12/09  
USPAP Laws & Rules; 10/11  
Advanced Internet Search Strategies; 12/11  
Forecasting Operating Expenses; 12/13  
Forecasting Revenues; 12/13  
Analyzing Operating Expenses; 01/14  
Basic Appraisal Principles, 10/14  
Basic Appraisal Procedures, 10/14  
Business Practices & Ethics; 11/14  
Basic Appraisal Principles; 11/14  
USPAP, 12/14  
Basic Appraisal Principles, 12/17  
USPAP, 11/17  
Simple Tools for Credible Results; 8/19  
Business Practices and Ethics; 10/19  
Review Theory - General; 10/19  
National USPAP Update; 12/19  
Cool Tools: New Technology for Real Estate Appraisers; 12/21  
USPAP; 12/21

**References for Appraisal Work**

Attorneys

Breazealle, Sachse & Wilson, Attys  
Chiccarelli, Stephen  
Downs & Saffiotti, LLP  
Gunn & York  
Jones Walker, LLP  
Kean, Miller, etals  
McCollister, Rolfe H.  
R. Loren Kleinpeter, Atty  
Keogh, Cox & Wilson, Attorneys  
McGlinchey Stafford, PLLC  
Perry, Balhoff, Mengis & Burns, LLC  
Phelps, Dunbar, LLP  
Postlethwaite & Netterville  
Powers & Hightower, LLP  
Roedel, Parsons, Koch, Blache, Balhoff & McCollister  
Steffes, Vingiello & McKenzie, LLC  
Taylor, Porter, Brooks, Phillips, LLP

Oil Companies

Chevron U.S.A., Incorporated  
Exxon Oil Company  
Mobil Oil Company  
Texaco Oil Company

Corporate Clients

Broadmoor United Methodist Church  
CJ Brown Development, Inc.  
Cole Development  
CRSR  
Dollar General Corporation  
Hartley & Vey Developers, Inc.  
Hughes Realty Group  
JTS Interest, Inc.  
Kurz & Hebert Commercial Real Estate, Inc.  
Latter & Blum, Inc.  
Maestri-Murrell Commercial Real Estate  
R.W. Day/Rentmore Management  
Saurage-Rotenberg Commercial Real Estate  
Stirling Properties  
Wal-Mart Stores, Inc.  
Walsh Commercial Properties

Corporations

Albermarle Corporation  
Auto Zone, Inc.  
Beau Box Commercial Real Estate  
Blue Cross/Blue Shield of LA  
Caves Enterprises, Inc.  
CLM Equipment Company, Inc.  
General Health Corporation  
International Hotel  
Management Corp  
Lanehart/Laneco Company  
McDonald's Corporation  
Pentagon Petroleum Corp.  
Piccadilly Restaurant, LLC  
Rayford Enterprises  
Research Park Corporation  
Seale Funeral Services, Inc.  
Southeastern Health Care  
Surgi-Center Limited Partnership  
United Companies  
Volunteers of America  
Wampold Companies  
Witter Development  
Corporation

Mortgage Companies

Allstate Appraisal, LP  
Amerifund Homet Mortgage Co.  
Arbor Commercial Mortgage  
AMRESO  
Central Park Funding  
Countrywide Funding Corp.  
Deposit Guaranty Mortgage  
Dougherty Mortgage  
Eustis Mortgage  
Hanover Capital  
Highland Commercial Mortgage Co.  
Midland Loan Services  
National Realty Funding  
P.W. Funding  
Pelican State Credit Union  
Regions Mortgage Company  
Standard Mortgage

**Qualifications of Appraiser  
Tom W. Cook, MAI**

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Banks

American Bank & Trust  
American Gateway Bank  
AmSouth Bank  
Bancorp South  
Bank of Gonzales  
Bank of Montgomery  
Bank of St. Francisville  
Bank of West Baton Rouge  
Bank of Zachary  
Business First Bank  
Capital One Bank  
Central Progressive Bank  
Citizens Bank & Trust Co  
Community Bank of Louisiana  
Concordia Bank  
Cottonport Bank  
Dow Federal Credit Union  
Essential Federal Credit Union  
Fidelity Bank & Trust  
First American Bank  
First Bank & Trust Co.  
First Guaranty Bank  
Guaranty Bank & Trust Co.  
Gulf Coast Bank  
Hancock Bank  
Hibernia National Bank  
Home Bank  
Iberia Bank  
Investar Bank  
JP Morgan Chase Bank  
Mid-South Bank  
Neighbors FCU  
Omni Bank  
Origin Bank  
Pelican State FCU  
Progressive Bank  
Prudential Huntoon Paige  
Red River Bank  
Regions Bank  
Renasant Bank  
Resource Bank  
Sicily Island State Bank  
Simmons Bank  
South Louisiana Bank  
State Bank  
Synergy Bank  
Teche Federal Bank  
United Community Bank  
US Bank  
Washington State Bank  
Wells Fargo Bank  
Whitney National Bank

Developers

Alvarez Construction  
Audubon Contractors  
Dantin Bruce Development  
Geaux Clean Companies  
LDG Development  
SALCO Construction  
Southern Key Investments  
Tower Capital  
American Homeland

Government Agencies

B.R. City-Parish Government  
B.R. Recreation & Park  
Dept. Of Transportation & Development  
Fannie Mae  
Federal Aviation Association  
Federal Deposit Ins. Corp.  
Fed. Savings & Loan Ins. Corp  
Gen. Services Adm. (U.S.A.)  
LWCC  
Resolution Trust Corporation  
US Marshall Services  
US Agencies Mgmt Services, Inc.

Other

BR Area Foundation  
BR Community College  
BR Marine Institute  
Central Community School System  
E. Feliciana Parish Policy Jury  
Greater BR Hope Academy  
Habitat for Humanity of Greater BR  
Healing Place Church  
EBR Housing Authority  
Neuro Medical Center  
OLOL  
Pennington Foundation  
YMCA of Baton Rouge

**Qualifications of Appraiser  
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**Specialized Appraisal Experience**

Apartments

McDonough 16 Apts, New Orleans, LA  
Domain at MidCity Apts, Baton Rouge, LA  
Providence Club, Hammond, LA  
Beaumonde Apts., Hammond, LA  
Glenwood Townhomes, West Monroe, LA  
Lakeview Apts, Natchitoches, LA  
Royal Palms, Baton Rouge, LA  
Magnolia Gardens Apts, Baton Rouge, LA  
Sterling Apts., Sterlington, LA  
Jax Square Apts, Sterlington, LA  
River Palms, Baton Rouge, LA  
Murray Plaza, Monroe, LA  
Villa Broussard Apts, Broussard, LA  
Alexis Park Apts, Bossier City, LA  
Park Rowe Village, Baton Rouge  
Boardwalk Apts, Denham Springs, LA  
The Embers Apts, Lake Charles, LA  
Courtyard Orleans Apts, Baton Rouge  
Nonpariel Apts, Monroe, LA  
Spanish Town Apts, Baton Rouge, LA  
Ingleside Quarters Apts, Baton Rouge  
University View Apts, Baton Rouge, LA  
Frenchman's Wharf Apts., New Orleans, LA  
Royal deVille Apartments, New Orleans, LA  
Pepper Tree Apartments, Lafayette, LA  
Sugar Mill Apartments, New Orleans, LA  
Oakbrook Suites Apartments, Baton Rouge, LA  
Atrium Tower Apartments, Baton Rouge, LA  
Oakbrook Village Apartments, Baton Rouge, LA  
Normandy Village Apartments, Baton Rouge, LA

Automotive/Car Dealership Facilities

Audubon Imports, Baton Rouge, LA  
A.J. Dohmann, Berwick, LA  
Acura, Baton Rouge, LA  
Richards Honda, Baton Rouge, LA  
Iberville Motors, Plaquemine, LA  
Ralph Sellers, Gonzales, LA  
Henderson Chrysler Jeep, Baton Rouge, LA  
All Star Dodge/All Star Ford, Denham Springs, LA  
Duplessis Pontiac-Buick GMC, Gonzales, LA  
Gerry Lane Chevrolet Dealership, Baton Rouge, LA  
AK Durmin Chrysler-Jeep, Baton Rouge, LA  
Team Honda of Baton Rouge, LA  
John Deere Dealership, New Roads, LA  
Audubon Ford/Audubon Imports, LA  
Brian Harris BMW, Baton Rouge, LA  
Brian Harris Chevrolet, Baton Rouge, LA  
Hanks Pontiac-GMC-Buick, Plaquemine, LA  
Price LeBlanc Toyota/Lexus, Baton Rouge, LA  
Duplessis Cadillac, Baton Rouge, LA  
Durham Toyota, Hammond, LA  
Hollingsworth Richards Ford, B.R., LA  
Bayou Country Harley Davidson, Houma, LA  
Dohmann Chevrolet Cadillac, Berwick, LA

Day Care Facilities

Kids are Special, Baton Rouge, LA  
Lil' One's Learning Center, Denham Springs, LA  
Children's Ark Day Care/Preschool, BR, LA

Equestrian Facility

Jumonville Horse Farm, Ventress, LA

Carwash Facilities (both self-service and full-service)

Proposed Self-Service, Baton Rouge, LA  
Oasis Carwash, Mandeville, LA  
Prop. Self-Service, Staring Lane, B.R., LA  
Carriage House Carwash, Baton Rouge, LA  
Benny's Carwash (full-service), Baton Rouge, LA  
Superior Carwash, Baton Rouge, LA  
Self-Service Carwash, Gonzales, LA  
Florida Street Carwash, Baton Rouge, LA  
Plantation Carwash, Denham Springs, LA  
Pit Stop Carwash, St. Amant, LA  
Geaux Clean, Baton Rouge, LA

Industrial Facilities

Bengal Industries, Baton Rouge, LA  
AKM Fabrication, Prairieville, LA  
Wilson Clark Steel Facility, Livingston, LA  
Go-Devil Manufacturing, Baton Rouge, LA  
Plant Fab Facility, Port Allen, LA  
Marine Power, Inc. Ponchatoula, LA

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Church Facilities

First Pentecostal Church of Baton Rouge, LA  
Church of the Highlands, Baton Rouge, LA  
Beech Grove Baptist Church, Baton Rouge, LA  
Revival Temple Church, Denham Springs, LA  
Judson Baptist Church, Walker, LA  
Comite Baptist Church & School, B. R., LA  
Quail Ridge Baptist Church, Baton Rouge, LA  
First Baptist Church of Zachary, LA  
Cornerstone Church of Zachary, LA  
St. Andrew Methodist Church, Baton Rouge, LA  
Denham Road Baptist Church, Pride, LA  
Christian Life Fellowship, Baton Rouge, LA  
Istrouma Baptist Church, Baton Rouge, LA  
Broadmoor United Methodist, Baton Rouge, LA  
Redeeming Life, Walker, LA  
Riverdale Baptist Church, B.R., LA  
Hopeful Triumph Baptist Church, Darrow, LA  
The First New Testament Church, B.R., LA  
Jubilee Christian Church, Baton Rouge, LA  
Harvest Church & Retreat, Hammond, LA  
New Song Church, Baton Rouge, LA  
Istrouma Baptist Church, Baton Rouge, LA  
Abundant Life Church, Denham Springs, LA  
Trinity Lutheran Church, Baton Rouge, LA  
Zachary United Methodist Church, Zachary, LA

Fraternity Homes

DEKE, Louisiana State University

Funeral Home Facilities

Winnfield Funeral Home, Baton Rouge, LA  
Wilbert Funeral Home, Plaquemine, LA  
Seale Funeral Home, Denham Springs, LA

Golf Course Facilities

Country Club of Louisiana, Baton Rouge, LA  
Sherwood Forest Country Club, BR, LA  
City Club at River Ranch, Lafayette, LA

Health Club/Spa/Gym

Spectrum, Denham Springs, LA  
Spectrum, Baton Rouge, LA  
Athletic in Motion, Prairieville, LA  
Superior Fitness, Prairieville, LA  
Fusion Health Club, Prairieville, LA  
Shannon's Health and Fitness Club, LaPlace, LA

Hotel/Motel Facilities

Comfort Suites, Port Allen, LA  
Alamo Plaza Motel, Baton Rouge, LA  
Hotel Bentley, Alexandria, LA  
Best Western Chateau, Baton Rouge, LA  
Newcourt Inn, Port Allen, LA  
Ramada Inn, Port Allen, LA  
Days Inn of Baton Rouge, LA  
Myrtles Plantation, St. Francisville, LA  
Holiday Inn North, Lafayette, LA  
Holiday Inn, Natchez, MS  
Suburban Extended Stay of Laplace, LA  
The Lodge at the Bluffs on Thompson Creek, LA  
La Qunita Inn, Metairie, LA  
Best Western, Plaquemine, LA  
Lafayette Sleep Inn, Lafayette, LA

Laboratory Facilities

International Analytical Services, Baton Rouge, LA

Mini-Warehouse Storage Facilities

(small to full-service climate-controlled)

Store More Mini Warehouse, Baton Rouge, LA  
MGM Mini Storage, Gonzales, LA  
Security Storage of Gonzales, LA  
ClimaStor, Baton Rouge, LA  
Parkway Plaza Self-Storage, Lafayette, LA  
ABC Mini-Storage, Baton Rouge, LA  
Jam's Mini-Storage, Denham Springs, LA



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Nursing Homes

(retirement community, convalescent centers, assisted living)

Heritage Manor, Napoleonville, LA  
Ringgold Nurse Care Center, Ringgold, LA  
Riverbend Care Center, Belle Chase, LA  
Sterling Place, Baton Rouge, LA  
Guest House Convalescent Cntr., Baton Rouge, LA  
Crescent City Health Care, New Orleans, LA  
Jo Ellen Smith Convalescent Cntr, New Orleans, LA  
Lakewood Quarters, Baton Rouge, LA  
Stonebridge Convalescent Center, New Orleans, LA  
Amite Nursing, Amite, LA  
Woodland Village Nursing Home, Algiers, LA  
Camellia Gardens Retirement Center, Slidell, LA  
Evangeline Village Nursing Home, Houma, LA  
Lexington House, Alexandria, LA  
The Retirement Center, Baton Rouge, LA  
Morris Lahasky Nursing Home, Erath, LA  
Magnolia Manor, Baton Rouge, LA  
Booker T. Washington Nursing Home  
Shreveport Manor, Shreveport, LA  
Grace Nursing Home, Clinton, LA  
Sherwood Manor Rehab Home, Baton Rouge, LA  
Idlewood Nursing Center, St. Francisville, LA  
Oakwood Village Asst. Living Complex, Zachary, LA  
La Plantation Asst. Living, Denham Springs, LA  
Innisfree Retirement Community, Rogers, AR  
Acadian House Care Center, Baton Rouge, LA  
Village at Windermere, Baton Rouge, LA  
Southern Pines Retirement Community, Walker, LA  
Three Rivers Nursing Center, Marked Tree, AR  
Live Oak Village, Hammond, LA  
Maison Des Ami Nursing Home, Baton Rouge, LA  
Audubon Guest House of Thibodaux, LA  
St. Margaret's Nursing Home, New Orleans, LA  
Riverside Nursing Home, Monroe, LA  
The Heritage Healthcare Center of Hammond, LA  
The Golden Age Nursing Home, Denham Springs, LA  
Harvest Manor Nursing Home, Denham Springs, LA  
The Ormond Nursing and Care Center, Destrehan, LA  
Haven Nursing Home, Columbia, LA  
Rayville Nursing Home, Rayville, LA  
Summerwood Nursing Home, Crowley, LA  
Heritage Health Care, Hammond, LA  
Northshore Living Center, Slidell, LA

Market Study of the Nursing Home Industry

Napoleonville  
Alexandria  
Slidell

Hospital/Medical Facility

Surgical Specialty Hospital, Baton Rouge, LA  
La. Orthopedic & Sports Rehab, Baton Rouge, LA  
Mary Bird Perkins Cancer Center, Baton Rouge, LA  
Flanders Medical Center, Baton Rouge, LA  
North Boulevard Psychiatric Hospital, B.R., LA  
Dixon Memorial Hospital, Denham Springs, LA  
HealthSouth Rehab Hospital of South, LA  
Health South Surgery Center of Baton Rouge  
Jefferson Healthcare, Jefferson, LA  
Surgical Hospital & Medical Office Bldg, B.R., LA  
Orthopaedic Surgery Hospital, B.R., LA  
Rehabilitation/Psychiatric Hospital, B.R., LA  
Dermatology & Aesthetic Institute, B.R., LA  
Greenbriar Hospital, Covington, LA

Plantation Homes

Judge Poche' Plantation, Convent, LA  
Homochitto Plantation, Mississippi  
The Myrtles, St. Francisville, LA  
Nottoway Plantation  
Sleepy Hollow, Baton Rouge, LA  
Mt. Hope Plantation, Baton Rouge, LA  
Rosale Plantation, St. Francisville, LA

Schools (private)

Baton Rouge Marine Institute, Baton Rouge, LA  
East Ascension Academy, Gonzales, LA  
Martin L. King Christian Academy, BR, LA  
Harvest Academy, Hammond, LA  
Desire Street Academy, Baton Rouge, LA

Theaters

Joy's Cinema Eight, Baton Rouge, LA  
Oak Cinema Eight (proposed), Baton Rouge, LA  
United Artists, Baton Rouge, LA

Vacant Land

Acreage  
Parking lot  
Windmill Nursery, Folsom, LA

Veterinary Clinic

Centerville Vet Hospital, Denham Springs, LA  
Goodwood Animal Hospital, Baton Rouge, LA  
St. George Animal Hospital, Baton Rouge, LA

Specialized Market Study/Analysis

Medical Office Market Study, Baton Rouge, LA  
Effects of Flood Zone States, Baton Rouge, LA  
Franklin Hope Haven Project, Franklin, LA

Subdivisions

Residential

Bocage Lake S/D, Baton Rouge, LA  
Riverbend Subdivision, Baton Rouge, LA  
Azalea Lakes S/D, Baton Rouge, LA  
Santa Maria S/D, Baton Rouge, LA  
Country Club of Louisiana, Baton Rouge, LA  
Woodlake at Bluebonnet, Baton Rouge, LA  
Five Oaks S/D, Baton Rouge, LA  
Lake Ridge S/D, Baton Rouge, LA  
Riverbend Lakes S/D, Baton Rouge, LA  
Highland Ridge S/D, Baton Rouge, LA  
Clearlake Estates S/D, Baton Rouge, LA  
Heritage Estates at Highland S/D, Baton Rouge, LA  
The Links Subdivision, Baton Rouge, LA  
The Village at Country Club of La, Baton Rouge, LA  
Highland Knoll Subdivision, Baton Rouge, LA  
Fifteen Fairwood Subdivision, Baton Rouge, LA  
The Lake at Manchac S/D, Baton Rouge, LA  
Le Triomphe' S/D, Lafayette, LA  
Highland Greens S/D, Baton Rouge, LA  
Jefferson Park S/D, Baton Rouge, LA  
Kensington Estates S/D, Baton Rouge, LA  
Manchac Knoll S/D, Prairieville, LA  
Chase Court S/D, Prairieville, LA  
Oaks at Belle River, Napoleonville, LA  
University Club S/D, Baton Rouge, LA  
Camellia Trace S/D, Baton Rouge, LA  
The Lakes at Highland S/D, Baton Rouge, LA

Subdivisions

Commercial

Highland Business Park, Baton Rouge, LA  
Bluebonnet Ridge S/D, Baton Rouge, LA  
Howell Place, Baton Rouge, LA

**Other Property Types too Numerous to List**

Campsites (recreational)  
Office Buildings  
Office/Warehouse Buildings  
Restaurants (small drive-thru to large dine-in)  
Retail (small free-standing to large big box, including shopping centers and outlet malls)